

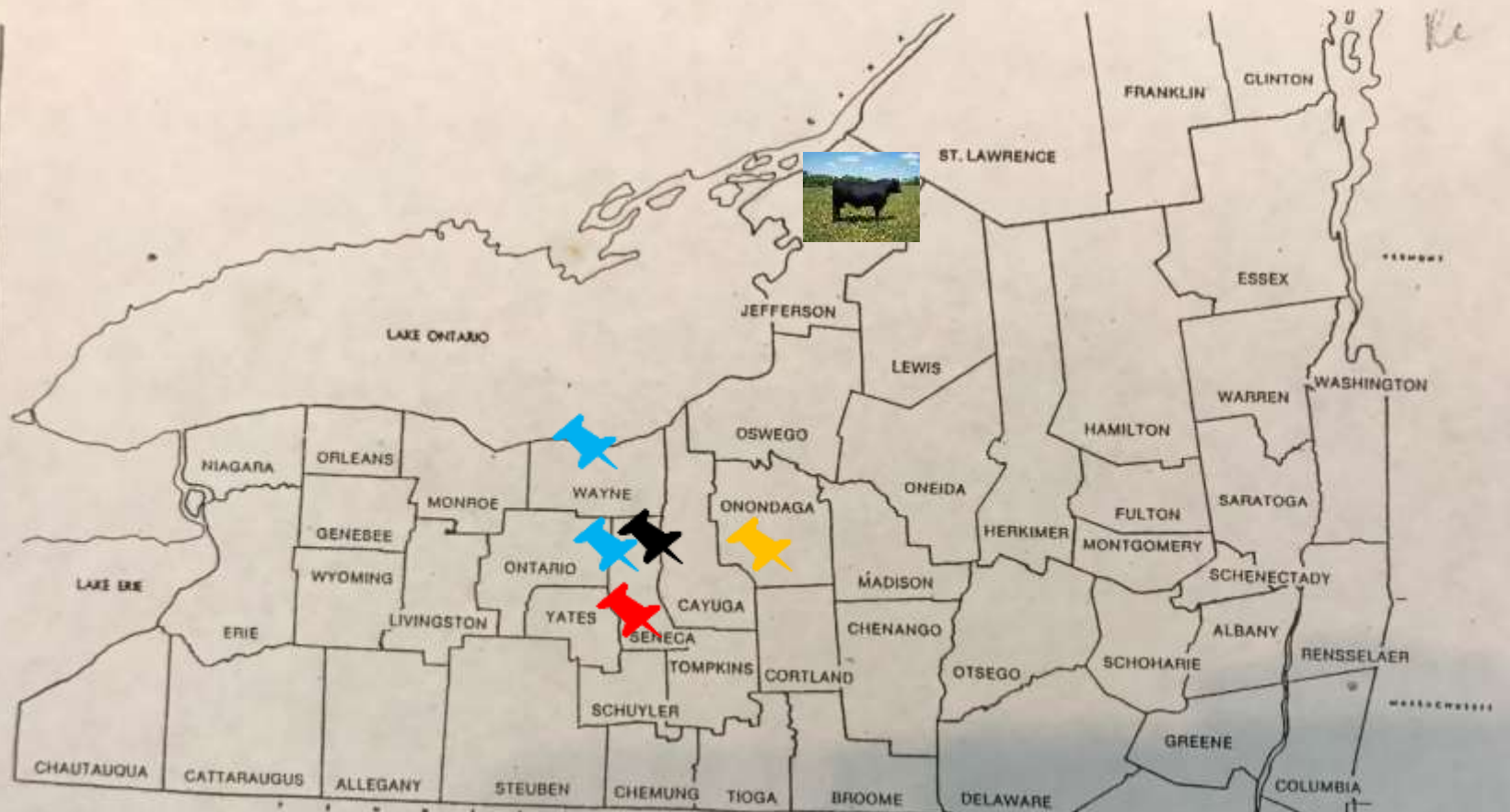
Improving Herd Genetics

January 12, 2021

Rich Brown Equity Angus

315-406-5335





60 million
people
8 hour
drive of Syr

New York State Counties



“

Einstein's Definition of Insanity:
**Continue to do the Same Thing
Expecting a Different Result**

”

**Improvement in Herd Genetics is Designed to
Improve Farm Profit**

**To Improve Herd Genetics an Investment in Dollars
and Time are Needed**

What This Session Will Cover

Why do You Want to Improve Herd Genetics?

What do Your Customers Really Want to Buy From You? (Potential Markets)

New York State Environment for Cattle.

Some Different Beef Cattle Breeds that fit in the Environment.

Two Ways to Improve Herd Genetics.

Why strive for better Genetics

- Personal Preference
- Increased Profit Potential
- Higher Feeder Calf Prices
- Sale of higher quality meat results in new & repeat customers
- Potential for Breeding Stock Sales
- Similar cost of production



Potential Dollar Difference

- 20 cent difference per pound, calf weight.
- 500 lb steer calf x 20 cents/lb = \$100 per calf.
- 15 steer calves to sell = \$1,500 cash increase.
- 15 heifer calves to retain = \$1,500 increased Value.
- Total of \$3,000 increased Value to Farm per year.
- For just 3 years increased Value to Farm is \$9,000.
- If your using a quality Bull also a Residual Value of \$1,000 est.

NEW YORK STATE ENVIRONMENT

Where you are affects Genetic Decisions

• STRONG POINTS

- Relatively Inexpensive Feed
- Good quality land (3 acres/cow)
- Large Consumer Market Potential
- Multiple Processing Plants
- Excellent Transportation System
- Spring, Summer & Fall Weather

• WEAK POINTS

- Producers Have Off Farm Income
- Small Herds
- **Diversified / Non-uniform Cow Herds**
- Few Buyers
- No Data Feed Back From Buyers
- Short Growing Crop Season
- Winter Weather & Mud

CONTENTIAL BREEDS

- Rapid Large Growth
 - Simmental
 - Gelbvieh
 - Charolais
 - Limousin
 - Murry Gray
 - Belgian Blue
 - Piedmontese

BRITISH BREEDS

- Excellent Marbling
 - Black Angus
 - Red Angus
 - Hereford

Calf For Sale

- How much will you pay per pound for this calf? Given that the high price for the best calves today is \$1.30/lb. Assume the calf is 500 pounds.





Feeder Cattle Sale- Finger Lakes Livestock Exchange, Canandaigua, NY

Sale- 4/1/2017 1007 head

Prices range down from this according to quality, condition, fill and vaccination.

KIND	WEIGHT	WEIGHT	LOW	HIGH
Beef Steers	301 lbs.	500 lbs.	43	154
Beef Steers	501 lbs.	700 lbs.	58	138
Beef Steers	701 lbs.	701 lbs. plus	60	125
Beef Heifers	301 lbs.	500 lbs.	50	135
Beef Heifers	501 lbs.	700 lbs.	40	131
Beef Heifers	701 lbs.	701 lbs. plus	72	120
Beef Bulls	301 lbs.	500 lbs.	40	143
Beef Bulls	501 lbs.	700 lbs.	60	127
Beef Bulls	701 lbs.	701 lbs. plus	79	106
Beef Replacements			300.00 head	1325.00 head



How Do You Pick Replacements?

- Pet Disposition
- Out of Favorite Cow
- Long Eyelashes
- Wife's Favorite Pet
- First One on Trailer
- Eats Cookies
- Looks Pretty
- Consultant/Do Farm Visits
- Pedigree
- EPDs (Expected Progeny Differences)
- Enhanced EPDs with Genomics
- Ultra Sound Testing
- Physical Appearance
- Market Potential

Ways to Improve Genetics

- **Buy in** high quality cattle from a reliable source that doesn't have health issues or play games with the genetics. i.e. names or EPD's **Ask Questions**
- Buy Embryos; yearlings; heifers; cows; and bulls **Ask Questions**
- Can I see the dam/sire at your farm?
- Is the bull semen & genetic defect tested?
- Is the Heifer/Cow genetic defect tested?
- Is the farm on the NYSCHAP herd health program or a Closed Herd?
- Has the Registration Name been changed? (Farm Name Change \$5.00)
- Visit the Farm Purchasing from & Observe All Aspects of Management
- **Raise your own** by using AI; Quality Bulls and Researching Available Data.

Registration Number

+*19814495 **Equity** 131 Duchess 79 **DWF**

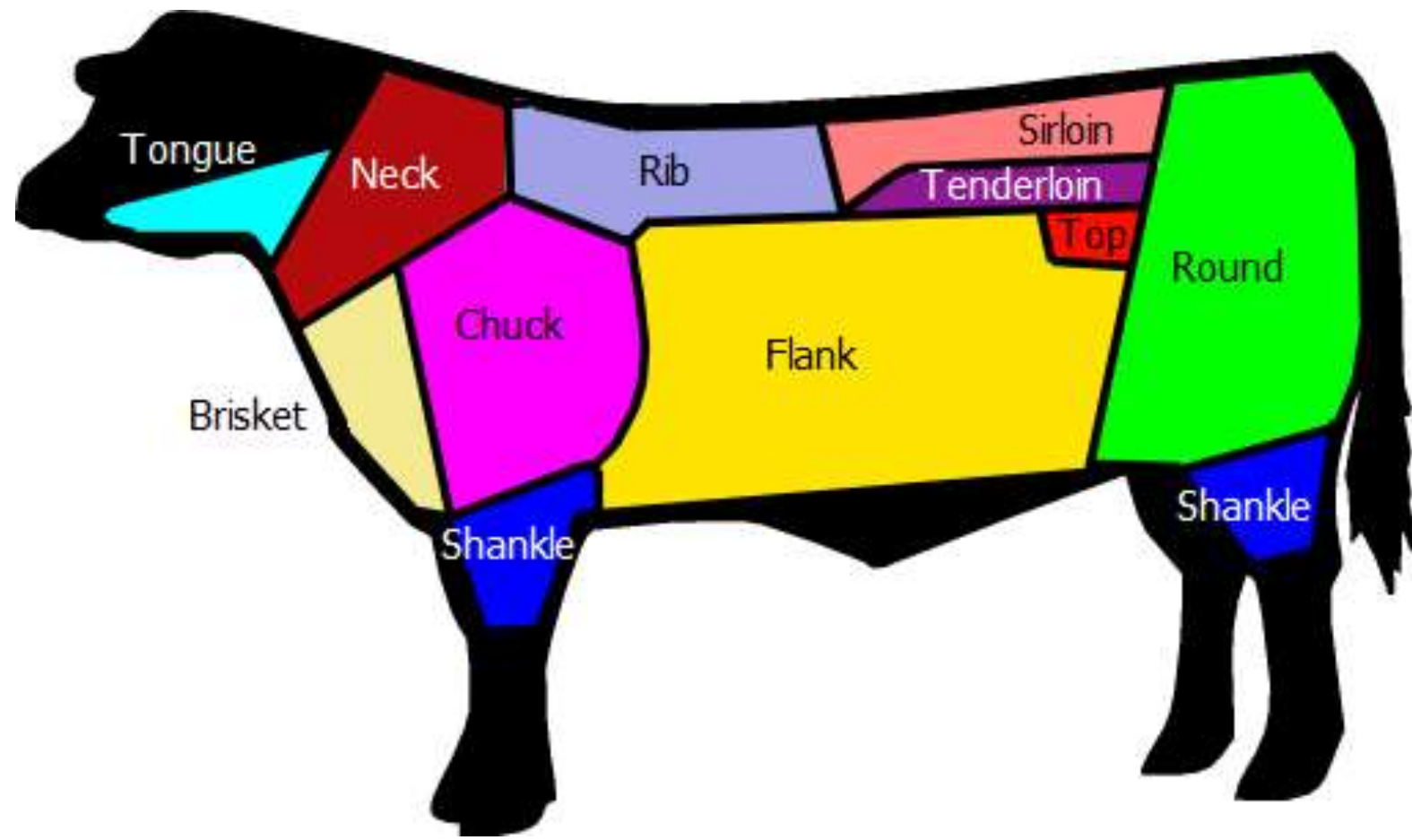
+ Is a **Embryo** Calf

* Is a Calf with Both Parents and the Mating **DNA Verified**

Equity is the Farm Name (Easily Changed \$5.00)

DW Dwarfism Gene

DWF, DWC, DWP



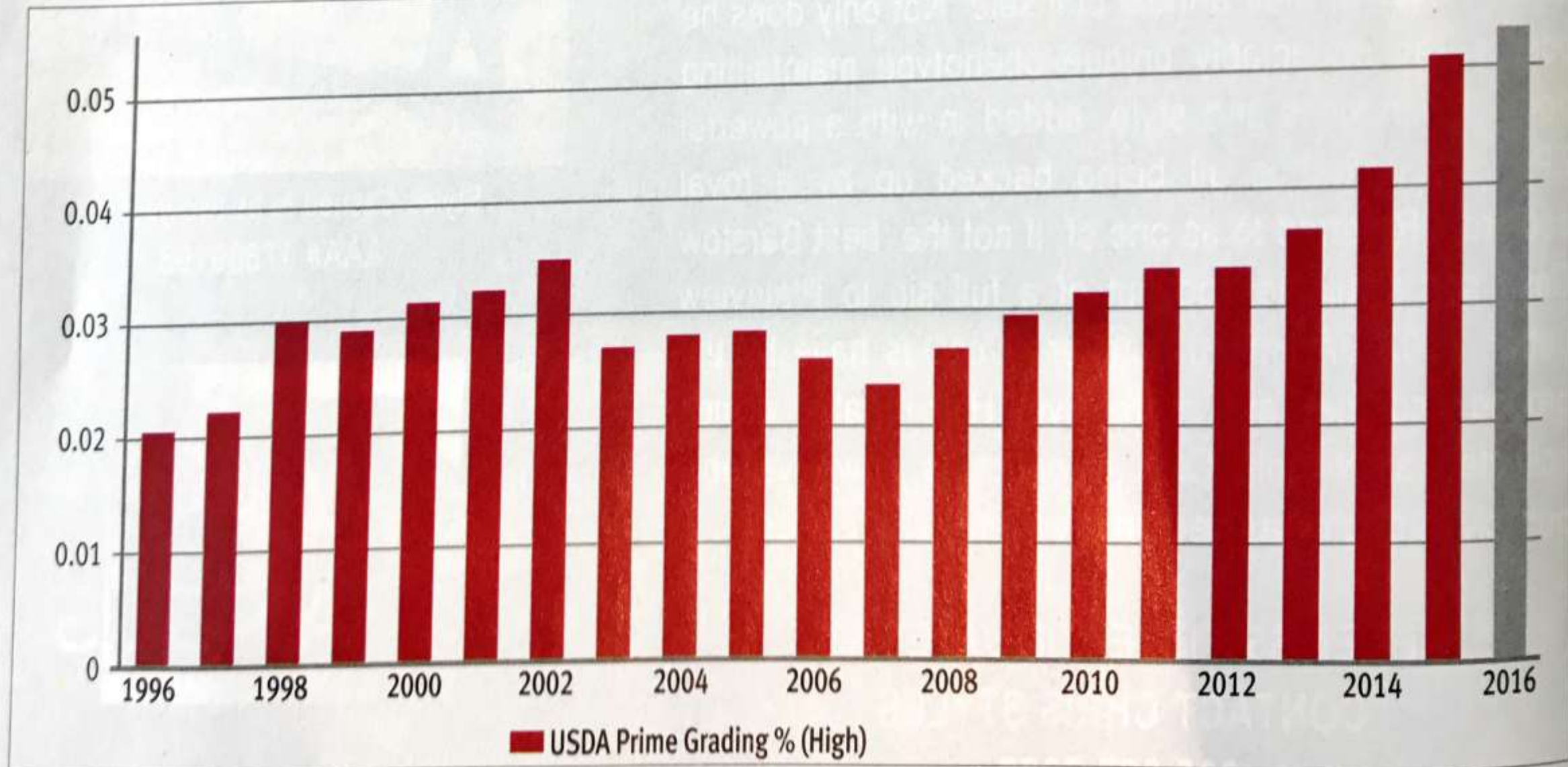
What we're really selling!

What are consumer's demanding?

- **TASTY** Marbling
- **TENDER** Age
- **SAFE & HEALTHY Source of PROTEIN**
- **CONSISTENT QUALITY**
- HUMANE TREATMENT
- FOOD SAFETY
- CHEAP & ABUNDANT
- ENVIRONMENTALLY FRIENDLY



Fig. 1: Historical USDA Prime grading percentage



Source: Uerner Barry.

What Traits Contribute to the Bottom Line of a Cow/Calf Producer?

- **TOTAL WEIGHT OF CALF CROP**

- # calves (affected by fertility)
- Avg Weaning Weight Breed of Cattle make a Difference (mature size)

- **QUALITY OF CALVES**

- Carcass (**IMF, REA, Backfat**) “Guessing or Data”
- Condition (Target BCS 5 – not skinny but not fat)
- **Farm Health Reputation:** Johnes Disease, Respiratory, Mycoplasma (stress) etc. **BOOTS**
- **Angus Premium**

What Traits Contribute to the Bottom Line of a Feedlot Operation?

PURCHASE PRICE AND SALE PRICE

- **QUALITY GRADE**
 - Skeletal maturity (age) 14-18 months (Tenderness & Amount of Feed)
 - Marbling (Potential to **GRADE: Prime**; Choice; Select; Commercial)
- **Yield** (lbs sold & percent **YIELD: 1; 2; 3; 4; 5**)
 - REA - size
 - Backfat & KPH fat - waste
 - Hot Carcass Weight (Breed is Important)
- **FEED EFFICIENCY** (More data becoming available)
- **Uniformity** (Your Genetic Breeding Program)
- **Health** (Your Calves will develop your Farm Reputation)

Expected Progeny Differences (EPDs)

Performance, Pedigree, Progeny Data, Genotype

Calculated by a Single Step
Best Linear Unbiased Predictor (BLUP)
Genotypes 40,000 Single-nucleotide polymorphisms (SNPs)

SSGBLUP or **SINGLE STEP**

EPDs

- **Birth Weight (BW)**, expressed in pounds, is a predictor of a sire's ability to transmit birth weight to his progeny compared to that of other sires. Heritability **0.46**
- **Weaning Weight (WW)**, expressed in pounds, is a predictor of a sire's ability to transmit weaning growth to his progeny compared to that of other sires. Heritability **0.28**
- **Marbling (MARB)**, expressed as a fraction of USDA marbling score, is a predictor of the difference in marbling of a sire's progeny compared to progeny of other sires. Heritability **0.48**
- **Angus.org Feb 2020 issue Angus Journal; Spring 2020 Sire Evaluation Report**

Table E: Angus Trait Heritabilities (on diagonal) and Genetic Correlations (on upper off diagonal)

Trait	CE	BW	WW	FW	TM	TC	SC	Stk	Claw	Angle	IF	CEM	MM	MB	ML	MT	MTF	MTS	MTL	MTD	MTA	MTB	MTC	MTD	MTA
Calving ease direct (CED)	0.29	0.05																							
Birth weight direct (BW)	0.46	0.28	0.25																						
Weaning direct (WW)		0.42	0.30																						
Postweaning gain (PW)			0.27	0.21	0.22	0.25																			
Dry matter intake (DMI)				0.22																					
Yearling height (YH)					0.48																				
Scrotal circumference (SC)						0.48																			
Docility (DOC)							0.44																		
Foot Claw Set (Claw)								0.28																	
Foot Claw Angle (Angle)									0.25																
Heifer pregnancy (HP)										0.28															
Calving ease maternal (CEM)											0.25														
Maternal milk (MM)												0.22													
Matern weight (MW)													0.28	0.29											
Matern height (MH)														0.28											
Yearling weight (YW)															0.42	0.27	0.24	-0.07	0.29	0.25					
Ultrasound % IMFAD																0.46	0.29	0.25	-0.26	-0.07					
Ultrasound % intramuscular fat (IMF)																	0.46	0.29	0.25	-0.26	-0.07				
Ultrasound rib eye area (REA)																		0.28	0.28	0.28	0.28				
Fat thickness (FT)																			0.28	0.28	0.28	0.28			
Marbling (MMB)																				0.28	0.28	0.28	0.28		
Rib eye area (REA)																					0.46				
Carcass weight (CW)																						0.22	0.46		

Heritability values are on the diagonal.
Upper off diagonal are genetic correlations among traits.

Note: Symbols are used with a registration number to denote important information about an animal. An "T" following the symbol for a genetic condition means the animal has tested

free of the condition. A "C" following represents a carrier of the condition; an "A" represents an animal that is affected; and a "P" represents an animal that is a potential carrier by pedigree.

The status for a bull listed in this Spring 2020 Sire Evaluation Report represents the status of that animal as of Dec. 13, 2019.

- Symbol: Meaning
- F: Registered cow or Registered sire
- Embryo transfer off

- Symbol: Meaning
- DM: Double marking
- DM: Double marking

- Symbol: Meaning
- RTF: Produced 25 or more calves from

cross-Breed EPD Adjustment Factors

Table 1: Adjustment factors to estimate across-breed EPDs

Breed	BW	WW	YW	Milk	Marb ^a	RE	Fat	CW
Angus	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Hereford	1.0	-16.1	-44.0	-10.4	-0.32	0.06	-0.075	-67.3
Red Angus	2.5	-19.5	-29.8	2.7	-0.13	0.24	-0.049	-14.4
Shorthorn	4.2	-32.5	-44.0	2.9	-0.05	0.55	-0.025	7.2
South Devon	2.3	-27.0	-68.1	4.4	-0.38	0.40	-0.181	-72.5
Beefmaster	4.0	21.3	-3.8	9.5				
Brahman	9.7	49.8	10.8	18.8		0.01	-0.164	-36.6
Brangus	2.7	14.2	0.5	15.8				
Santa Gertrudis	4.9	37.5	34.9	20.8	-0.46	0.14	-0.091	-10.8
Braunvieh	1.9	-19.4	-42.4	4.8	-0.65	1.05	-0.107	-51.7
Charolais	6.2	29.6	24.7	8.7	-0.31	0.82	-0.200	8.8
Chiangus	2.5	-21.0	-36.0	4.2	-0.47	0.57	-0.140	-17.8
Gelbvieh	3.3	-11.6	-19.6	12.4	-0.52	0.92	-0.102	-5.3
Limousin	2.2	-17.2	-48.6	-2.1	0.01	0.65	-0.021	-3.1
Maine-Anjou	1.6	-30.0	-63.1	-4.3	-0.46	1.02	-0.184	-32.9
Salers	0.6	-9.9	-41.8	7.1	0.09	1.16	-0.179	-43.0
Simmental	2.5	-13.0	-18.7	1.7	-0.08	0.48	-0.049	-5.4
Tarentaise	2.5	19.1	-15.8	22.4				

^aMarbling score units: 4.00 = S100, 5.00 = S500

Source: U.S. Meat Animal Research Center

Table 2: Example of using across-breed adjustment factors to convert noncomparable within-breed EPDs to comparable across-breed EPDs

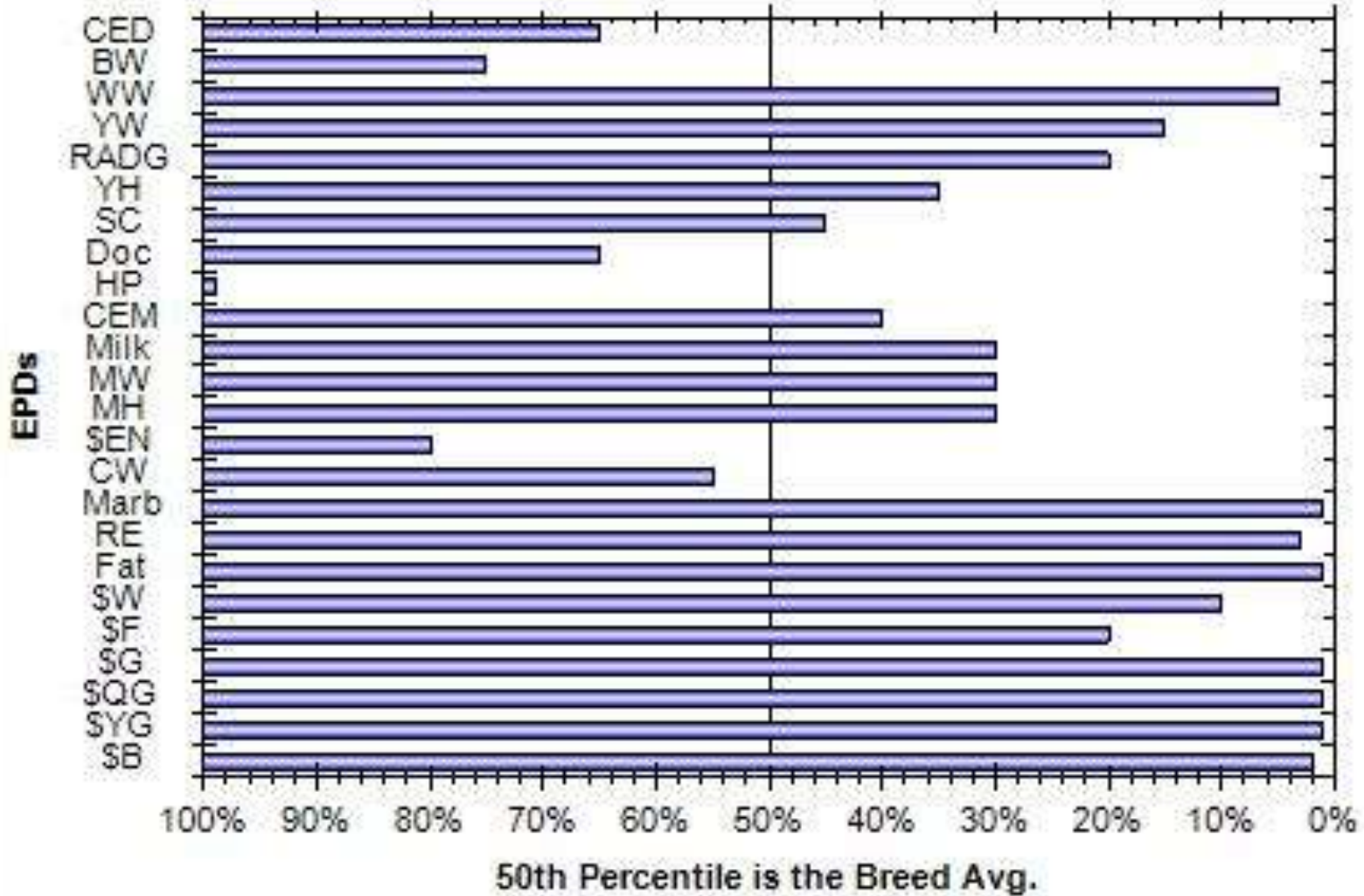
		BW	WW	YW	Milk
Angus	AB adj. factors ¹ :	0.0	0.0	0.0	0.0
Bull #001	EPD ² :	2.8	56	83	20
	AB-EPD ³ :	2.8	56	83	20
Simmental	AB adj. factors ¹ :	2.5	-13.0	-18.7	1.7
Bull #002	EPD ² :	1.8	68	101	22
	AB-EPD ³ :	4.3	55	82	24

¹AB adj. factors are the across-breed adjustment factors from Table 1.

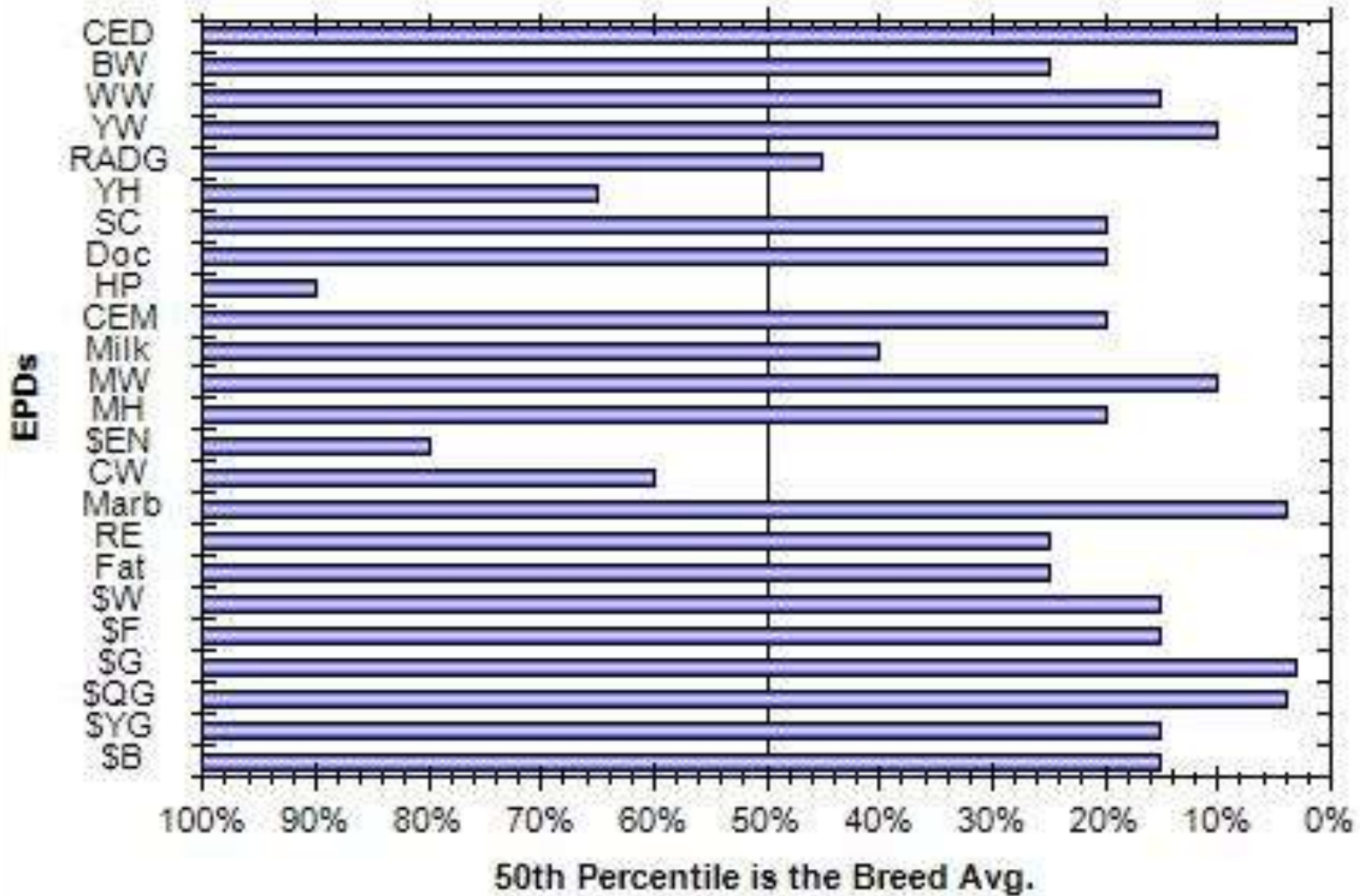
²EPDs are the within-breed EPD values from the breed's genetic evaluation for the bull of interest.

³Across-breed EPDs after adjustment factors are applied to within-breed EPDs.

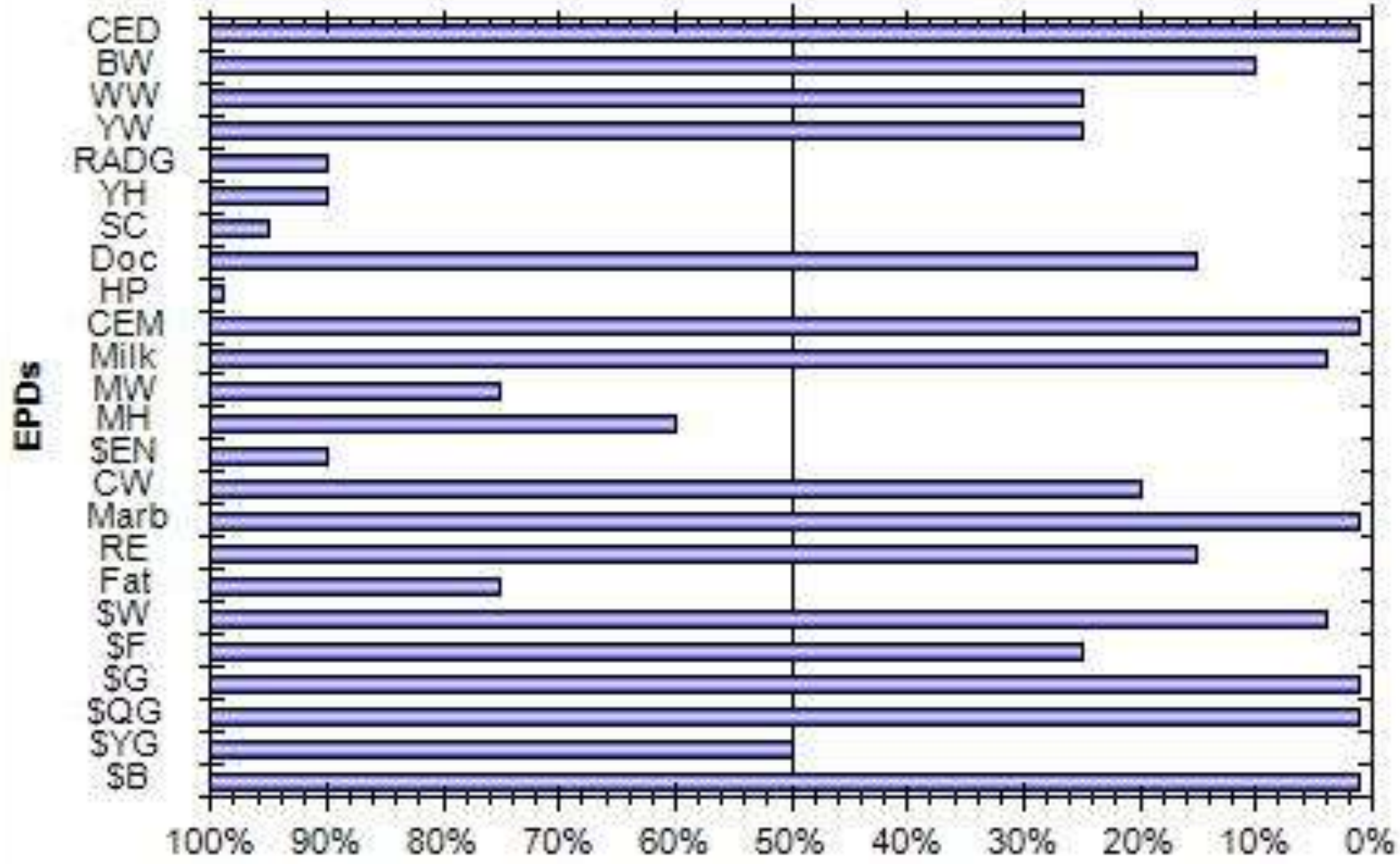
EPD Percentiles



EPD Percentiles



EPD Percentiles



50th Percentile is the Breed Avg.

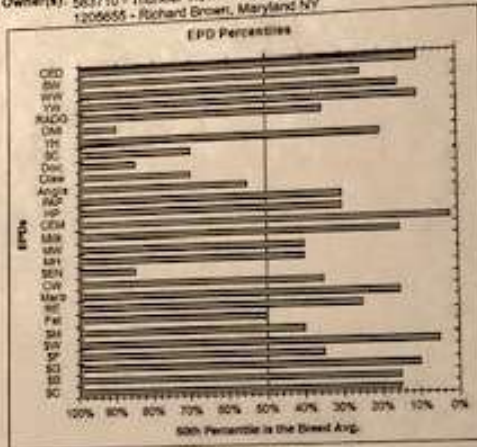
12/18/2020

AMERICAN ANGUS ASSOCIATION - THE BUSINESS BREED

Equity 386 Duchess Autumn B Reg: AAA *18543301 Cow



Sire: SydGen Blacksmith 4010 AAA *1781732 [RDF] Dam: Equity 180 Duchess Autumn Cb AAA *18748645
 Birth Date: 05/18/2016 Tattoo: 386
 Parents Qualified
 Breeder: 1206655 - Richard Brown, Maryland NY
 Owner(s): 563710 - Thunlet View Farm, Grahamsville NY
 1206655 - Richard Brown, Maryland NY



As of 12/17/2020

Production										Maternal					
CEU	SW	YW	RADG	DMS	YH	SC	HP	CEM	MW	MHI	MHI	MW	HH	SEN	
Acc %	Acc %	Acc %	Acc %	Acc %	Acc %	Acc %	Acc %	Acc %	Acc %	Acc %	PRD	Acc %	Acc %	Acc %	
Prog	Prog	Prog	Prog	Prog	Prog	Prog	Prog	Prog	Prog	Prog	PRD	Prog	Prog	Prog	
+12	+1	+70	+129	+26	+1.63	+8	+46	+12.8	+15	+30		+56	+5	-24	
33	48	41	38	29	20	43	39	22	29	30		75	38	40%	
10%	20%	15%	10%	10%	90%	20%	70%	30%	2%	15%		40%	40%	85%	

Management			
Dac	Cow	Angle	PAP
Acc %	Acc %	Acc %	Acc %
Prog	Prog	Prog	Prog
+9	+55	+50	+34
34	70%	55%	30%
85%			

Carcases						EValues					
CW	MAR	RE	Fat	Carb	Ured	SH	EW	BF	EG	EB	EC
Acc %	Acc %	Acc %	Acc %	Carb	Ured	Acc %	Acc %	Acc %	Acc %	Acc %	Acc %
Prog	Prog	Prog	Prog	Prog	Prog	Prog	Prog	Prog	Prog	Prog	Prog
+49	+98	+77	+008			+63	+80	+87	+70	+157	+267
40	36	36	32			40%	5%	35%	10%	15%	15%
55%	15%	15%	50%								

367713 24188177 - 186668 80 09/22/18

Rainfall

28AN2099

FIREBALL



GB FIREBALL 872

Owned by Grand River Farms, LA, Grand Angus, TX, 480 Grand, Inc., WI

Born: 10/20/2016 AAA 18500054

SURE FIRE WINNER

- Sure fire calving ease and carcass quality with added performance
- Double digit Calving Ease EPD with top 10% growth for a big time curve bender spread
- Offers a combination of Marbling and Rib Eye Area EPDs that is unmatched by any other active sire in the Angus breed today
- Offers significant sire line advantages for foot quality, muscle and \$Beef
- His +346 \$Combined Index puts him among the top active multi-trait sires in the breed today

*10 straws ordered
year-2020
+ 10 ordered
on 4/6/2020
Total 20 straws*

GB SURE FIRE
GB SURE FIRE DNA
GB COMPLETE NBR

GB ANTICIPATION
GB ANTICIPATION 432
GB ANTICIP 20

DATE	CED	BW	WW	YW	180D	BAW	YM	SC	DOC	Clm	Reb	BF	CEM	MR	EN	DR	MR	MM	CH	MMB	REA	RAE	CMBP	SEN	SM	BW	SF	SG	SR	SC
EPD	0.14	0.23	0.11	0.07	0.02	0.11	0.13	0.07	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01

50/30/30 SPRING 2020 | 21

ANGUS

STELLAR

23AN2023



SITZ STELLAR 726D Born: 1/23/2016 AAA 18297542
 Owned by: Sitz Angus Ranch, MT 486 09466, Inc., MT

STELLAR PERFORMANCE AND DESIGN

- 2017 Sitz Angus Sale topper
- Outstanding maternal pedigree and design with elite \$Maternal and Foot Score values
- Super thick topped and deep bodied bull that only improved his power frame phenotype while breeding cows as a yearling
- Besides his impressive muscle, the first thing you will notice about STELLAR is his outstanding foot quality and added depth of heel
- His progeny have dominated recent Sitz Angus Ranch Sales including the spring bro view group and the \$165,000 top seller in the fall of 2019

DAIRYING CASE ★★★ CARCASS MEAT **Sexcel**

Asst. a carcass bull
2020 10 Straws ordered
Growth Bull

TRAIT	CED	BW	WW	YW	BADG	DMI	YR	SC	DEC	Claw	Angle	HP	CEM	MILK/42d	MW	MI	CW	MAR	REA	FAT	CUP	SEN	BM	SW	SF	EG	EB	EC	
EPO	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
ACC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00



SITZ 140 PINK 000B
 Sitz Angus Ranch, MT



SITZ 100 BULLERS
 Sitz Angus Ranch, MT Bar # Angus, MT
 Lenth's B Bar Angus, MT & Call Angus, MT



Daughter - Sitz Pink 210P
 Sitz Angus Ranch, MT



– PROGRESS YEAR AFTER YEAR –

EQUITY ANGUS

Equity Angus Calf Crop <i>AVERAGE</i> <i>EPDs</i>	CED	BW	WW	YW	SCR	DOC	MILK	MARB	REA	FAT	\$B
2008	6.7	0.9	36.1	62.4	0.30	4.1	19.0	0.38	0.12	-0.001	61.37
2009	10.5	-0.1	44.2	78.5		11.5	21.5	0.60	0.15	0.016	78.48
2010	10.6	0.8	48.0	83.8	0.76	8.3	21.4	0.60	0.35	0.006	81.16
2011	7.3	1.1	45.0	77.1			22.7	0.61	0.30	0.020	73.56
2012	7.3	0.9	46.3	79.6	0.66	9.0	19.4	0.50	0.26	0.007	76.46
2013	7.6	1.2	49.0	84.0	0.42	5.0	21.5	0.74	0.28	-0.002	88.64
2014	7.1	1.3	50.6	86.4	0.49	15.0	24.9	0.87	0.45	-0.010	94.60
2015	6.9	1.5	53.0	87.1	0.58	13.0	25.2	0.88	0.48	-0.007	96.20
Predicted 2016	7.0	1.5	55.4	88.3	0.61	16.0	25.4	0.91	0.49	-0.009	98.10



Rich Brown • (315) 406-5335
equityangus@gmail.com • www.equityangus.com
Port Byron, NY

Cattle for the Future Today!

New Animal Set	Dam	Reg. No.	Tan	Dam		Sire		CED	BW	WW	YW	RADG	DMI	YH	SC	Doc	HP	CEM	Milk	MW	MH	SEN	CW	Marb	RE	Fat	
	Min			Tag	Min	Min	Reg. No.																				Sire Name
		^^		Sex	Tatt	Dam Name	Sire Name	^^	^^	^^	^^	^^	^^	^^	^^	^^	^^	^^	^^	^^	^^	^^	^^	^^	^^	^^	
<input type="checkbox"/>	AAA 18680003	(DOR-05R) Equity 455 Duchess Excess		07/14/2015	C	455 455	AAA 17843720 Equity 34 Duchess Elise	AAA 17861130 Equity 383 Excess	+12 .26	-.1 .30	+35 .21	+67 .27	+17 .32	-.05 .32	+5 .32	-.36 .24	+16 .22	+2.9 .08	+11 .14	+26 .33	+49 .16	+4 .16	-3.47 .18	+20 .29	+1.86 .29	+45 .24	+0.55 .28
<input type="checkbox"/>	AAA 17843720	(DOR) Equity 34 Duchess Elise		01/09/2014	C	34 34	AAA 16270655 Equity 39 Duchess Bell NCC1	AAA 16290873 G A R Progress	+15 .33	-.5 .36	+39 .28	+69 .31	+16 .36	+19 .36	+2 .36	-.36 .39	+13 .29	+12.1 .27	+15 .16	+27 .22	+14 .38	+2 .22	+8.9 .26	+17 .34	+1.46 .31	+45 .31	+0.29 .34
<input type="checkbox"/>	AAA 17533320	(DOR) Equity 73 Noelle Avia		02/15/2013	C	73 73	AAA 16270656 Equity 59 Noelle Evangline	AAA 16290873 G A R Progress	+16 .38	-.2 .43	+37 .32	+69 .32	+19 .36	+15 .36	+1 .36	-.15 .39	+14 .29	-1.0 .27	+15 .16	+28 .24	+47 .38	+4 .22	-6.03 .26	+15 .34	+1.35 .31	+53 .31	+0.05 .34
<input type="checkbox"/>	AAA 18322356	Equity 425 Noelle Rilee 93		06/01/2015	C	425 425	AAA 17533320 Equity 73 Noelle Avia	AAA 17533324 Equity 93 Dealer Progress	+12 .28	+6 .32	+36 .23	+69 .26	+21 .31	-.07 .31	+2 .31	-.33 .35	+16 .24	+2.2 .23	+12 .08	+28 .14	+45 .32	+4 .15	-5.79 .18	+17 .29	+1.35 .24	+58 .24	+0.33 .29
<input type="checkbox"/>	AAA 18325529	Equity 315 Ayaka Crish Pat		04/22/2015	C	315 315	AAA 16600584 Equity 110 Ayaka Gene NW	AAA 15676975 SQ Patriot 103R	+7 .27	+1.9 .34	+47 .25	+82 .20						+11 .13	+21 .17	+30 .05	+5 .05	+6.4 .15	+35 .17	+1.16 .21	+59 .21	+0.01 .18	
<input type="checkbox"/>	AAA 18543301	Equity 386 Duchess Autumn B		05/18/2016	C	386 386	AAA 16748645 Equity 180 Duchess Autumn Ob	AAA 17871732 SydGen Blacksmith 4010	+14 .28	+5 .33	+57 .24	+109 .28	+29 .32	+15 .32	+9 .34	+8.2 .38	+21 .26	+12.9 .23	+14 .07	+28 .13	+50 .33	+5 .16	-15.36 .18	+43 .29	+1.15 .25	+79 .25	+0 .29
<input type="checkbox"/>	AAA 18091558	(AMF) Equity15 Ayaka Sue Patriot		01/28/2015	C	15 15	AAA 16872659 Equity 141 Gene 187 Ayaka 99	AAA 15676975 SQ Patriot 103R	+9 .25	-.2 .33	+48 .25	+80 .16						+12 .11	+19 .16	+16 .05	+4 .05	+5.28 .13	+28 .15	+1.12 .19	+60 .19	+0.11 .16	
<input type="checkbox"/>	AAA 18741891	Equity 47 Ayaka Ecco TS		03/01/2017	C	47 47	AAA 18091558 Equity15 Ayaka Sue Patriot	AAA 17633563 S A V Ten Speed 3022	+7 .05	+4 .05	+57 .05	+100 .05						+11 .05	+28 .05			-18.57 .05	+44 .05	+1.06 .05	+77 .05	+0.048 .05	
<input type="checkbox"/>	AAA 18080992	Equity 45 Forever Lady Q181		02/15/2015	C	45 45	AAA 17143103 Equity 201 Forever Lady Q181	AAA 16645185 44 Conveyance 0X52	+6 .26	+1 .35	+52 .27	+91 .21						+9 .13	+32 .18			-20.13 .15	+49 .18	+1.01 .18	+89 .23	+0.026 .19	
<input type="checkbox"/>	AAA 18324514	Equity 325 Forever Lady Cogi		04/26/2015	C	325 325	AAA 16491204 COGI Forever Lady 903	AAA 16645185 44 Conveyance 0X52	+5 .05	+1.1 .05	+53 .05	+92 .05						+11 .05	+34 .05			-23.47 .15	+48 .18	+99 .22	+47 .22	+0.14 .18	
<input type="checkbox"/>	AAA 18322355	Equity 405 Noelle Diane 93		05/21/2015	C	405 405	AAA 16848133 Equity 51 Noelle Karrie 79	AAA 17533324 Equity 93 Dealer Progress	+9 .18	+1.6 .30	+42 .19	+74 .08						+10 .07	+27 .11	+18 .05	+2 .05	-2.28 .05	+20 .05	+1.97 .05	+39 .05	+0.009 .05	
<input type="checkbox"/>	AAA 17884772	(AMC-DOR) Equity 144 Ayaka Kim		02/13/2014	C	144 144	AAA 16426086 Equity 109 Ayaka Duke	AAA 15676975 SQ Patriot 103R	+9 .05	+4 .05	+43 .05	+72 .05						+12 .05	+22 .05	+16 .05	+3 .05	+6.15 .05	+21 .05	+1.96 .05	+50 .05	+0.022 .05	
<input type="checkbox"/>	AAA 16748645	Equity 180 Duchess Autumn Ob		11/11/2010	C	180 180	AAA 16270655 Equity 39 Duchess Bell NCC1	AAA 13776378 S S Objective T510 0T26	+10 .36	+1.7 .39	+50 .30	+90 .31	+19 .40	+38 .40	+5 .37	+1.08 .40	+13 .30	+10.8 .28	+11 .19	+23 .25	+16 .40	+2 .24	+1.83 .27	+27 .35	+91 .33	+42 .33	+0.015 .35
<input type="checkbox"/>	AAA 18091533	Equity 135 Blackbird Sara P		03/15/2015	C	135 135	AAA 17629372 Equity 233 Blackbird Molly	AAA 15676975 SQ Patriot 103R	+5 .29	+1.3 .35	+50 .26	+83 .20						+9 .12	+18 .17			+2.53 .14	+29 .17	+91 .21	+41 .21	+0.024 .17	
<input type="checkbox"/>	AAA 18091559	Equity 175 Harmony Eve P		03/19/2015	C	175 175	AAA 16577871 Equity 40 Roxy Harmony Pic	AAA 15676975 SQ Patriot 103R	+6 .26	+8 .35	+39 .26	+66 .19						+9 .12	+19 .17	+15 .05	+3 .05	+9.89 .14	+21 .17	+91 .17	+51 .20	+0.028 .17	
<input type="checkbox"/>	AAA 18741892	Equity 57 Forever Lady Q181		03/03/2017	C	57 57	AAA 18080992 Equity 45 Forever Lady Q181	AAA 15015255 NCC Midland N001	+10 .05	+6 .05	+44 .05	+76 .05						+11 .05	+27 .05			-6.39 .05	+27 .05	+1.91 .05	+55 .05	+0.008 .05	
<input type="checkbox"/>	AAA 18383658	(AMC) Equity 265 Ayaka Gladys Conv		04/10/2015	C	265 265	AAA 17190616 Equity 171 Ayaka Rosie 79	AAA 16645185 44 Conveyance 0X52	+6 .23	+1.6 .33	+47 .25	+80 .17						+10 .12	+31 .16	+15 .05	+2 .05	-11.06 .13	+38 .15	+90 .20	+49 .20	+0.036 .16	

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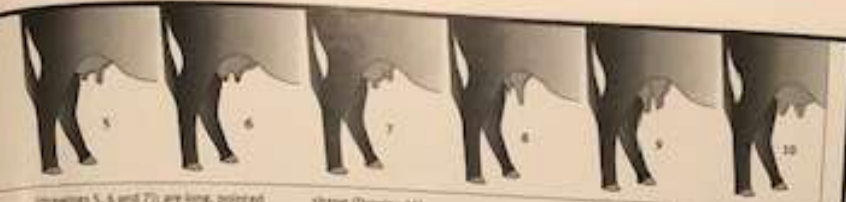
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(Drawings 1, 4 and 7) are long, pointed and different sizes (Drawing 8) are thick and funnel shaped (Drawing 9) or are a combination of thick funnel to thick pear

shape (Drawing 10). As teat length increases and udder suspension becomes weaker, teats are positioned closer to the ground, making

it more difficult for the cow/owner to milk teats and increasing the chance for teat contamination from mud and debris.

Fig. 3: Beef Improvement Federation teat size and conformation scoring system



Drawing 1: Teat size is very small and symmetrical. Teat size score = 9.
 Drawing 2: Teat size is small and symmetrical. Teat size score = 7.
 Drawing 3: Teat size is intermediate (in length), still have symmetry. Teat size score = 5.
 Drawing 4: Teat size is large, variable in length and symmetry. Teat size score = 3.
 Drawing 5: Teat size is very large, variable in length and symmetry. Teats appear to be thick. Teat size score = 1.

Udders, Feet and Legs

Fig. 1: Front Feet Claw Set (Reference: Shape (primarily cow) and evenness of the claw set.)



1 - open divergent, 5 - good, 9 - extreme scissor claw

Fig. 2: Front feet angle and rear feet angle (Reference: Strength of pastern, depth of heel and length of foot.)



1 - steep inhibited foot, 5 - good, 9 - shallow heel

Fig. 3: Rear legs, side view (Reference: Angle measured at the front of the hock.)



1 - straight (good legged), 5 - good, 9 - sickle hocked

Fig. 4: Rear legs, hind view (Reference: Direction of the feet when viewed from the rear.)



1 - bow legged, 5 - good (parallel), 9 - cow hocked



Shanahan



How do I decide the correct Bull for each Cow?

(Know your Cows) “Recommendations”

- Determine the number of cow groups in your herd. (1-4)
- Use _____ on cows that are feminine and sound but could use **power** and **carcass traits**.
- Use _____ on cows that are balanced, moderate females that could use **more maternal**
- Use _____ on cows that are big framed, have a lot of bone, or are very easy fleshing that could use more **carcass traits, feed efficiency, and size moderation**.
- Use _____ on cows that need **claw and pastern improvement**.
- **My cell phone number 315-406-5335**



PROGRESSIVE CATTLE

DECEMBER 2020

*"Glory to God
in the highest,
and on earth
peace, good will
toward men."*

Luke 2:14 KJV

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RICH CREEK

12/20/20

TAKE AWAYS

- Know Why You Want to Improve Herd Genetics
- Know What Your Customers Want to Buy
- Know Your Environment and the Breed Best Suited for You
- Develop a Plan to Improve Your Herd Over Time (Buy and/or Raise)
- Decisions made by using EPD's enhanced with Genomics
- Selections by evaluating Physical Characteristics of Animal
- Visit/Study Farms with Reputable Reputations and Observe Management

THANKS FOR YOUR ATTENTION

